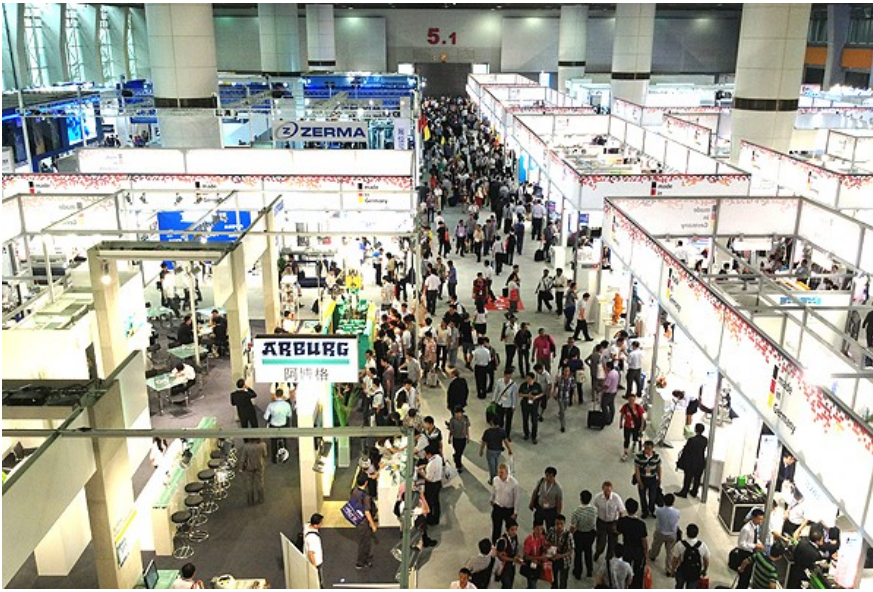


INCLUDIS at the Chinaplas in Guangzhou from May 20-23/2013

First impression: China is becoming more expensive. Also the production costs in China are rising. Labor costs, prices for raw material and energy costs are increasing enormously every year.

Now manufacturing companies in China are on the hunt for strong partners who offer MES and automation solutions. Here INCLUDIS arises with its software solution INCLUDIS Web 8.1 which provides appliances that helps achieving more transparent production processes, reliable online key indicators and faster diagnosis and elimination of cost factors. More efficiency in the production is the leitmotif.

At the Chinaplas in Guangzhou it was noticeable, that the Chinese people's demand for quality and their request for automation are increasing. The 25 halls with 2,900 exhibitors were packed. The German pavilion with its 140 exhibitors including the machine builder ARBURG, Krauss Maffei, KAUTEX, BOY was the biggest by now.



View at the German pavilion

It was remarkable that the interested parties had dealt with the subject Real-time Production Monitoring and energy management much more than in the past.

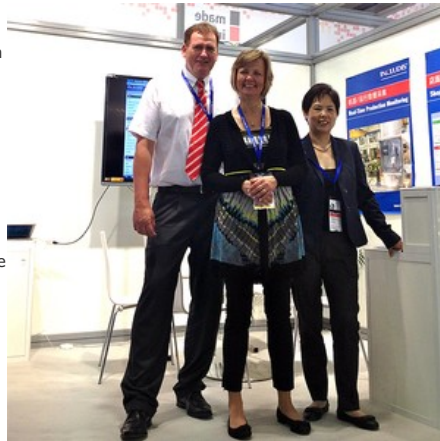
Especially it was noticed that a huge number of managing directors and production leaders were asking for the INCLUDIS Web solution. There were often companies which have worldwide production facilities also in China and want to monitor their production via internet. Here the new INCLUDIS Web 8.1 with its webbased platform is the answer, yielding production data available any time, anywhere via intranet/internet and retrievable via mobile smart phone / tablet PC. The innovation of the solution especially is that data input of production orders, bookings of scrap or downtime reasons or changes of machine parameter can be directly performed via browser.

Conclusion of the trade show for INCLUDIS was: The Chinaplas as the equivalent to the K-show is more and more successful and the inquiries are becoming more tangible.

We are looking forward to seeing you at the K-show in Dusseldorf from October 16-23/2013 which will be attended by 30 % of visitors and exhibitors from Asia.

Finally we say: See you at K-show!

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The tradeshow team